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Psychology
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Current Position

Professor of Psychology
University of Richmond

1987 — Present

Education

PhD, Social Psychology
University of California, Santa Barbara

1982 — 1987

Awards and Grants

- Board of Directors, Heroic Imagination Project, 2016 - present
- Board of Directors, Agile Writers, 2013 - present
- John Templeton Foundation Grant, 2013-15
- Faculty Research Fellowship, Univ of Richmond, 1988, 93, 96, 01, 04, 07, 09, 10, 11, 15, 16
- Faculty Travel Grant, Univ of Richmond, 1988, 97, 08, 15, 16
- Richmond Center for Civic Engagement Research Fellowship, 2006, 08
- Science Magazine's Social Psychology Article of the Month, Dec 2005
- MacEldin Trawick Endowed Chair & Professor of Psychology, 2002-08
- NSF CCLI Adaptation and Implementation Grant, 2002
- Outstanding Faculty Award, Virginia Council of Higher Education, 1998
- Enhancement of Teaching Effectiveness Grant, Univ of Richmond, 1997, 99
- Psi Chi Outstanding Faculty Award, Univ of Richmond, 1989, 90, 92, 96, 99, 00
- Distinguished Educator Award, Univ of Richmond, 1993
- Collaborative Fellowship Program Opportunity Fund Grant, Univ of Richmond, 2000
- Faculty Research Grant, Univ of Richmond, 1987, 89, 93, 96
- Western Psychological Association Research Scholarship, 1985
- Patent Fund Grant, University of California, 1985
- Psychology Alumni Grant, University of California, 1984
- Curricular Enhancement Grant, University of California, 1983

Editorial Positions

Editor: *Frontiers in Psychology*, Special Issue on Heroism (2018)

Associate Editor: *Heroism Science* (2015 – present)

Consulting Editor: *Open Journal of Leadership* (2012 – present), *Journal of Leadership in the Humanities* (2012 – present), *Scientific Journals International* (2007 - present), *Group Dynamics: Theory, Research, and Practice* (1999 –

2009), *Journal of Personality and Social Psychology* (1996 - 2002), *Personality and Social Psychology Bulletin* (1992 - 1995)

Ad Hoc Reviewer: *Journal of Personality and Social Psychology*, *Journal of Experimental Social Psychology*, *Personality and Social Psychology Bulletin*, *Journal of Personality*, *Social Cognition*, *Basic and Applied Social Psychology*, *Journal of Applied Social Psychology*, *International Advances in Heroism Science*, *The Leadership Quarterly*, *European Journal of Social Psychology*, *Social Behaviour*, *Human Aggression*, *Journal for the Theory of Social Behaviour*, *British Journal of Social Psychology*, *Journal of Environmental Psychology*, *Motivation and Emotion*, *Journal of Conflict Resolution*, *Advances in Experimental Social Psychology*, *Group Dynamics: Theory, Research, and Practice*, *Administrative Science Quarterly*, *National Science Foundation*, *National Institute of Mental Health*, *Psychological Review*, *Psychological Bulletin*, *Journal of Humanistic Psychology*, *Limina*

Publications

Goethals, G. R., & Allison, S. T. (2019). *Heroic leadership: In fact and in fantasy*. Bingley, West Yorkshire: Emerald.

Allison, S. T., Beggan, J. K., & Efthimiou, O. (2018). *The art and science of heroism and heroic leadership*. Lausanne, Switzerland: Frontiers.

Worthington, E. L., & Allison, S. T. (2018). *Heroic humility: What the science of humility can say to people raised on self-focus*. Washington, DC: American Psychological Association.

Beggan, J. K., & Allison, S. T. (2018). Sexuality in leadership: A long-neglected topic with vast implications for individuals and society. In J. K. Beggan and S. T. Allison (Eds.), *Leadership and sexuality: Power, principles, and processes*. Northampton, MA: Edward Elgar.

Beggan, J. K., & Allison, S. T. (2018). Does the “zipless dance” exist? Leadership, followership, and sexuality in social dancing. In J. K. Beggan and S. T. Allison (Eds.), *Leadership and sexuality: Power, principles, and processes*. Northampton, MA: Edward Elgar.

Allison, S. T., & Efthimiou, O. (2018). Heroic leadership in *The Walking Dead's* post-apocalyptic universe: The restoration and regeneration of society as a hero organism. In J. K. Beggan and S. T. Allison (Eds.), *Leadership and sexuality: Power, principles, and processes*. Northampton, MA: Edward Elgar.

Beggan, J. K., & Allison, S. T. (Eds.) (2018). *Leadership and sexuality: Power, principles, and processes*. Northampton, MA: Edward Elgar.

Efthimiou, O., Allison, S. T., & Franco, Z. E. (2018). Heroism in the 21st century: Recognising and reconciling with our personal heroic imperative. In O. Efthimiou, S. T. Allison, & Z. E. Franco (Eds.), *Heroism and wellbeing in the 21st Century: Applied and emerging perspectives*. New York: Routledge.

Efthimiou, O., Allison, S. T., & Franco, Z. E. (2018). Definition, synthesis and applications: Propositions for future research in the study and practice of heroic wellbeing. In O. Efthimiou, S. T. Allison, & Z. E. Franco (Eds.), *Heroism and wellbeing in the 21st Century: Applied and emerging perspectives*. New York: Routledge.

Efthimiou, O., Allison, S. T., & Franco, Z. E. (Eds.) (2018). *Heroism and wellbeing in the 21st Century: Applied and emerging perspectives*. New York: Routledge.

Allison, S. T. (2018). Heroic leadership. In A. Farazmand (Ed.), *Global Encyclopedia of Public Administration and Public Policy*. New York: Springer.

Franco, Z. E., Allison, S. T., Kinsella, E. L., Kohen, A., Langdon, M., & Zimbardo, P. (2017). Heroism research: A review of theories, methods, challenges, and trends. *Journal of Humanistic Psychology*.

Allison, S. T. (Ed.) (2017). *Heroes of Richmond: Four centuries of courage, dignity, and virtue*. Richmond: Palsgrove.

Allison, S. T. (2017). The City of Richmond, Virginia: A cultural and historical nexus of heroism. In S. T. Allison (Ed.), *Heroes of Richmond: Four centuries of courage, dignity, and virtue*. Richmond: Palsgrove.

Allison, S. T. (Ed.) (2017). *Heroes and villains of the millennial generation*. Richmond: Palsgrove.

Allison, S. T., & Toner, A. C. (2017). Radical heroic leadership: Implications for transformative growth in the workplace. In R. A. Giacalone, & C. L. Jurkiewicz (Eds.), *Radical thoughts on ethical leadership* (pp. 151-168). Charlotte: Information Age Publishing.

- Goethals, G. R., & Allison, S. T. (2016). Transforming motives and mentors: The heroic leadership of James MacGregor Burns. In G. R. Goethals (Ed.), *Politics, ethics and change: The legacy of James MacGregor Burns* (pp. 59-73). Northampton, MA: Edward Elgar Publishing. doi: 10.4337/9781785368936.00012
- Allison, S. T., Kocher, C. T., & Goethals, G. R. (2016). Spiritual leadership: A fresh look at an ancient human issue. In S. T. Allison, C. T. Kocher, & G. R. Goethals (Eds), *Frontiers in spiritual leadership: Discovering the better angels of our nature* . New York: Palgrave Macmillan.
- Allison, S. T., Kocher, C. T., & Goethals, G. R. (Eds.) (2016). *Frontiers in spiritual leadership: Discovering the better angels of our nature*. New York: Palgrave Macmillan. doi: 10.1007/978-1-137-58081-8
- Allison, S. T., & Setterberg, G. C. (2016). Suffering and sacrifice: Individual and collective benefits, and implications for leadership. In S. T. Allison, C. T. Kocher, & G. R. Goethals (Eds), *Frontiers in spiritual leadership: Discovering the better angels of our nature*. New York: Palgrave Macmillan.
- Allison, S. T., & Cecilione, J. L. (2016). Paradoxical truths in heroic leadership: Implications for leadership development and effectiveness. In R. Bolden, M. Witzel, & N. Linacre (Eds.), *Leadership paradoxes*. London: Routledge.
- Allison, S. T., & Cairo, A. H. (2016). Heroism and mental health. In H. Freidman (Ed.), *Encyclopedia of mental health* (pp. 315-318). New York: Elsevier.
- Allison, S. T. (2016). Explorations of heroism: My journey toward understanding the genesis of exemplary behavior. In M. Guttman (Ed.), *We discover: Understanding the origins of creative activity*. London: Pronoun Press.
- Allison, S. T., & Goethals, G. R. (2016). Hero worship: The elevation of the human spirit. *Journal for the Theory of Social Behaviour*, 46, 187-210.
- Allison, S. T. (2015). The initiation of heroism science. *Heroism Science*, 1, 1-8.
- Allison, S. T. & Smith, G. (2015). *Reel heroes and villains* . Richmond: Agile Writer Press.
- Goethals, G. R., & Allison, S. T. (2014). Kings and charisma, Lincoln and leadership: An evolutionary perspective. In Goethals, G. R., et al. (Eds.), *Conceptions of leadership: Enduring ideas and emerging insights* . New York: Palgrave Macmillan. doi: 10.1057/9781137472038
- Allison, S. T., & Goethals, G. R. (2014). "Now he belongs to the ages": The heroic leadership dynamic and deep narratives of greatness. In Goethals, G. R., et al. (Eds.), *Conceptions of leadership: Enduring ideas and emerging insights* . New York: Palgrave Macmillan. doi: 10.1057/9781137472038.0011
- Goethals, G. R., Allison, S. T., Kramer, R., & Messick, D. (Eds.) (2014). *Conceptions of leadership: Enduring ideas and emerging insights*. New York: Palgrave Macmillan. doi: 10.1057/9781137472038
- Smith, G., & Allison, S. T. (2014). *Reel heroes, Volume 1: A psychological analysis of movie heroes* . Agile Writer Press.
- Allison, S. T. (2013). Do people truly understand heroic leadership? Seven paradoxes that spotlight myths and misunderstandings. *e-Organisations & People*, 20, 36-41.
- Allison, S. T., & Goethals, G. R. (2013). *Heroic leadership: An influence taxonomy of 100 exceptional individuals* . New York: Routledge.
- Allison, S. T., & Hensel, A. (2012). Sensitivity to the changing fortunes of others. *Personality and Social Psychology Connections*.
- Goethals, G. R. & Allison, S. T. (2012). Making heroes: The construction of courage, competence and virtue. *Advances in Experimental Social Psychology*, 46, 183-235. doi: 10.1016/B978-0-12-394281-4.00004-0
- Allison, S. T. (2012). The sense-making of Joe Paterno's legacy. *Personality and Social Psychology Connections*.
- Beggan, J. K., & Allison, S. T. (2012). Social values' influence on behavior. In V. S. Ramachandran (Ed.). *Encyclopedia of Human Behavior (2nd edition)*. New York: Academic Press. doi: 10.1016/B978-0-12-375000-6.00337-2
- Allison, S. T., & Goethals, G. R. (2011). The seven paradoxes of heroism. *Personality and Social Psychology Connections*.
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- Allison, S. T., & Goethals, G. R. (2011). *Heroes: What they do and why we need them* . New York: Oxford University Press.

- Beggan, J. K., & Allison, S. T. (2010). The sex industry. In S. MacEachern (Ed.). *Sex and Society*. New York: Marshall Cavendish Corporation.
- Beggan, J. K., & Allison, S. T. (2009). Beauty and appearance. In S. MacEachern (Ed.). *Sex and Society*. New York: Marshall Cavendish Corporation.
- Allison, S. T., & Burnette, J. (2009). Fairness and preference for underdogs and top dogs. In R. Kramer, A. Tenbrunsel, & M. Bazerman, (Eds), *Social Decision Making: Social Dilemmas, Social Values, and Ethical Judgments*. New York: Psychology Press.
- Hooley, W., Beggan, J. K., & Allison, S. T. (2009). Sex appeal. In S. MacEachern (Ed.). *Sex and Society*. New York: Marshall Cavendish Corporation.
- Beggan, J. K., & Allison, S. T. (2009). Viva Viva? Women's meanings associated with male nudity in a 1970s "For Women" Magazine. *Journal of Sex Research*, 46, 446-459. doi: 10.1080/00224490902829608
- Beggan, J. K., & Allison, S. T. (2009). Humor. In S. MacEachern (Ed.). *Sex and Society*. New York: Marshall Cavendish Corporation.
- Allison, S. T., Eylon, D., Beggan, J.K., & Bachelder, J. (2009). The demise of leadership: Positivity and negativity in evaluations of dead leaders. *The Leadership Quarterly*, 20, 115-129. doi: 10.1016/j.leaqua.2009.01.003
- Allison, S. T., & Goethals, G. R. (2008). Deifying the dead and downtrodden: Sympathetic figures as inspirational leaders. In C.L. Hoyt, G. R. Goethals, & D. R. Forsyth (Eds.), *Leadership at the crossroads: Psychology and leadership*. Westport, CT: Praeger.
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- Allison, S. T., & Eylon, D. (2005). The demise of leadership: Death positivity biases in posthumous impressions of leaders. In D. Messick & R. Kramer (Eds.), *The Psychology of Leadership: New Perspectives and Research* (pp 295-317). New York: Erlbaum.
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- Goethals, G. R., Messick, D. M., & Allison, S. T. (1991). The uniqueness bias: Studies of constructive social comparison. In J. Suls & B. Wills (Eds.), *Social comparison: Contemporary theory and research* (pp. 149-176). New York: Lawrence Erlbaum.
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Worth, L. T., Allison, S. T., & Messick, D. M. (1987). Impact of a group's decision on perceptions of one's own and others' attitudes. *Journal of Personality and Social Psychology*, 53, 673-683. doi: 10.1037/0022-3514.53.4.673

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Allison, S. T., & Messick, D. M. (1985). Effects of experience on performance in a replenishable resource trap. *Journal of Personality and Social Psychology*, 49, 943-948. doi: 10.1037/0022-3514.49.4.943

Presentations

Allison, S. T., & Messick, D. M. *Learning to cooperate in a commons dilemma*. Paper Presented at the Western Psychological Association Annual Convention, April, 1984, Los Angeles, California.

Allison, S. T., Messick, D. M., & Samuelson, C. D. *Effects of soliciting opinions on contributions to a public good*. Paper Presented at the Western Psychological Association Annual Convention, April, 1984, Los Angeles, California.

Allison, S. T., & Messick, D. M. *The attribution of attitudes to groups*. Paper Presented at the Western Psychological Association Annual Convention, April, 1985, San Jose, California. (ERIC Document Reproduction Service No. ED 260315).

Allison, S. T., McClintock, C. G., & Samuelson, C. D. *Minority influence in a replenishable resource trap*. Paper Presented at the Western Psychological Association Annual Convention, April, 1985, San Jose, California.

Allison, S. T., & Messick, D. M. *The group attribution error*. Paper Presented at the 84th Meeting of the American Psychological Association, August, 1985, Los Angeles, California.

Worth, L. T., Allison, S. T., & Messick, D. M. *Impact of a group's decision on perceptions of one's own and others' attitudes*. Paper Presented at the 85th Meeting of the American Psychological Association, August, 1986, Washington, D.C.

Worth, L. T., Allison, S. T., & Messick, D. M. *Defining the scope of the group attribution error*. Paper Presented at the 86th Meeting of American Psychological Association, August, 1987, New York, New York.

Allison, S. T. *Social decision heuristics*. Paper Presented at the Tenth Annual Meeting of the Society of Southeastern Social Psychologists, November, 1987, Athens, Georgia.

Allison, S. T., Worth, L. T., & Messick, D. M. *Group decisions as social inference heuristics*. Paper Presented at the Annual Meeting of the Southeastern Psychological Association, April, 1988, New Orleans, Louisiana.

Sholley, B. K., Guastisegni, P., Falk, S., & Allison, S. T. *Male self-disclosure: Relationship to evaluation of members of a triad*. Paper presented at the Annual Meeting of the Southeastern Psychological Association, April, 1988, New Orleans, Louisiana.

Beggan, J. K., Messick, D. M., & Allison, S. T. *Social values and egocentric bias: Implications of the "might over morality" hypothesis*. Paper Presented at the Annual Meeting of the Eastern Psychological Association, April, 1988, Buffalo, New York.

Allison, S. T. *When is a norm not a norm? Self-serving biases and the partitionment of shared resources*. Invited Address, Third International Conference on Social Dilemmas, July, 1988, Groningen, The Netherlands.

- Beggan, J. K., Messick, D. M., & Allison, S. T. *Social values and egocentric bias: Two tests of the "might over morality" hypothesis*. Paper Presented at the 87th Meeting of the American Psychological Association, August, 1988, Atlanta, Georgia.
- Mackie, D. M., Allison, S. T., & Worth, L. T. *The impact of outcome-biased inferences and illusory change on stereotype modification*. Paper Presented at the 24th International Congress of Psychology, Sydney, Australia, September, 1988.
- Sholley, B. K., Allison, S. T., & Corcoran, C. *Teaching lab: Is there method to the madness?* Panel Discussion at the First Annual Eastern Teaching Conference, Harrisonburg, Virginia, October, 1988.
- Wogalter, M., McKenna, N., & Allison, S. *Warning compliance: Behavioral effects of cost and consensus*. Paper Presented at the 32nd Annual Meeting of the Human Factors Society, Santa Monica, California, October, 1988.
- Allison, S. T. *Attributing attitudes to groups: Perils and pitfalls*. Invited Address, Eleventh Annual Meeting of the Society of Southeastern Social Psychologists, Greensboro, North Carolina, November, 1988.
- Allison, S. T. *The etiology of attributional thought*. Symposium Presentation at the Annual Meeting of the Southeastern Psychological Association, April, 1989, Washington D.C.
- Allison, S. T., Worth, L. T., & Mackie, D. M. *Sequential outcome-biased inferences and the illusion of attitude change within individuals*. Paper Presented at the Annual Meeting of the Southeastern Psychological Association, April, 1989, Washington D.C.
- Allison, S. T. *The activation and utilization of social decision heuristics from memory*. Paper Presented at the Twelfth Annual Meeting of the Society of Southeastern Social Psychologists, Louisville, Kentucky, October, 1989.
- Ross, A. M., Allison, S. T., & Yeatts, C. E. *A cluster-analytic approach toward identifying the structure and content of human decision making*. Paper Presented at the Annual Meeting of the Southeastern Psychological Association, April, 1990, Atlanta, Georgia.
- Martin, T., Muller, M., & Allison, S. T. *Why people join groups*. Paper Presented at the Annual Meeting of the Southeastern Psychological Association, April, 1990, Atlanta, Georgia.
- Samuelson, C. D., & Allison, S. T. *Social decision heuristics, role schemas, and the consumption of shared resources*. Paper Presented at the Conference on Experimental Research on the Provision of Public Goods and Common-Pool Resources, May, 1990, Bloomington, Indiana.
- Allison, S. T. *Environmental uncertainty and social decision making processes in resource allocation tasks*. Paper Presented at the 13th Annual Meeting of the Society of Southeastern Social Psychologists, November, 1990, Raleigh, North Carolina.
- Fugett, D. P., George, M. B., Allison, S. T., & Samuelson, C. D. *Decision processes in the allocation of scarce resources*. Paper Presented at the Annual Meeting of the Southeastern Psychological Association, March, 1991, New Orleans, Louisiana.
- Slatopolsky, D. C., & Allison, S. T. *The effects of self-esteem, performance feedback, and behavioral verifiability on self-serving biases*. Paper Presented at the Annual Meeting of the Southeastern Psychological Association, March, 1991, New Orleans, Louisiana.
- Muller, M. M., & Allison, S. T. *Perceptions of attitude change within individuals: The Castro studies revisited*. Paper Presented at the Annual Meeting of the Southeastern Psychological Association, March, 1991, New Orleans, Louisiana.
- Allison, S. T. *Perceptual biases in the overconsumption of shared resource s*. Paper Presented at the Fourteenth Annual Meeting of the Society of Southeastern Social Psychologists, November, 1991, Jacksonville, Florida.
- Allison, S. T. *Intentional and unintentional overestimations of shared nonpartitioned resources*. Invited Address at the Annual Meeting of the Mid-Atlantic Social Psychology Conference, February, 1992, Charlottesville, Virginia.
- Taylor, L. A., Allison, S. T., & Beggan, J. K. *Perceived support for individual and group decisions*. Paper Presented at the Annual Meeting of the Southeastern Psychological Association, March, 1992, Knoxville, Tennessee.
- Sibley, A. B., Allison, S. T., & Mackie, D. M. *Intuitive beliefs about attitude change within individuals*. Paper Presented at the Annual Meeting of the Southeastern Psychological Association, March, 1992, Knoxville, Tennessee.
- Samuelson, C. D., & Allison, S. T. *Social decision heuristics in resource sharing tasks*. Symposium Presentation at the Annual Meeting of the Society of Experimental Social Psychology, October, 1992, San Antonio, Texas.

- Allison, S. T. *Judgments of Popular Support for Group Decision Outcomes* _Invited Address at the Annual Meeting of Mid-Atlantic Social Psychologists Conference, February, 1993, Williamsburg, Virginia.
- Herlocker, C., Garver, L., & Allison, S. T. *Inadvertent overestimations of shared rewards and costs* . Paper Presented at the Annual Meeting of the Southeastern Psychological Association, March, 1993, Atlanta, Georgia.
- Jones, J., Story, D., & Allison, S. T. *The sociocentric bias in temporal estimates of group performance* . Paper Presented at the Annual Meeting of the Southeastern Psychological Association, March, 1993, Atlanta, Georgia.
- Allison, S. T. *Outcome-Biased Inferences and Their Behavioral Consequences* . Invited Address at the University of California, Santa Barbara Alumni Reunion, the Annual Meeting of Society of Experimental Social Psychology, October, 1993, Santa Barbara, California.
- Fejfar, M. C., Proudfoot, K. S., Allison, S. T., & Beggan, J. K. *A two-stage process model of the egocentric bias* . Paper Presented at the Annual Meeting of the Southeastern Psychological Association, March, 1994, New Orleans, Louisiana.
- McDonald, R. A., Rettew, M. L., Allison, S. T., & Beggan, J. K. *The illusion of majority voter support for Bill Clinton* . Paper Presented at the Annual Meeting of the Southeastern Psychological Association, March, 1994, New Orleans, Louisiana.
- Wallace, K. A., Midgley, E. H., & Allison, S. T. *List-length effects in social perception* . Paper Presented at the Annual Meeting of the Southeastern Psychological Association, March, 1994, New Orleans, Louisiana.
- Allison, S. T. *Inferences about the magnitude of popular support for group decision outcomes* . Invited Pddress, Duck Conference on Social Cognition, June, 1994, Duck, North Carolina.
- Allison, S. T. *Dispositional and behavioral inferences about target groups* . Invited Address, International Conference on Integrative Approaches to Social Psychology, October, 1994, University of Kentucky, Lexington, Kentucky.
- Allison, S. T. *The perception of group entitativity: Implications for dispositional inferences about groups* . Invited Address, Society of Southeastern Social Psychologists, November, 1994, Wake Forest University, Winston-Salem, North Carolina.
- Rogevich, M., Fejfar, M. C., Proudfoot, K. S., Allison, S. T., & Beggan, J. K. *The cognitive construction of the egocentric bias* . Paper Presented at the Annual Meeting of the Southeastern Psychological Association, March, 1995, Savannah, Georgia.
- Reese, C. M., Johnson, K. L., & Allison, S. T. *The overconsumption of nondivisible shared resources* . Paper Presented at the Annual Meeting of the Southeastern Psychological Association, March, 1995, Savannah, Georgia.
- Allison, S. T. *Social cognition at work in groups* . Invited Address, Duck Conference on Social Cognition, June, 1995, Duck, North Carolina.
- Allison, S. T. *The overestimation bias in the consumption of physical, spatial, and temporal resources* . Symposium Presentation at the 94th Meeting of the American Psychological Association, August, 1995, New York, New York.
- Asuncion, A. G., Mackie, D. M., Allison, S. T., & Williams, E. *Impact of outcome biased inferences on judgments of the self and others* . Paper Presented at the Society of Experimental Social Psychology, September, 1995, Washington, DC.
- Uhles, A. N., & Allison, S. T. *Sequential outcome biased inferences about the self* . Paper Presented at the Annual Meeting of the Southeastern Psychological Association, March, 1996, Norfolk, Virginia.
- Clair, J., Rogevich, M., Somers, T., & Allison, S. T. *The social psychology of deception* . Paper Presented at the Annual Meeting of the Southeastern Psychological Association, March, 1996, Norfolk, Virginia.
- Allison, S. T. *Metaphors and person memory* . Invited Address, Duck Conference on Social Cognition, June, 1996, Duck, North Carolina.
- Beggan, J. K., & Allison, S. T. *The self is where you find it, or where you put it: Self-extension processes* . Symposium Presentation at the Society of Experimental Social Psychology, October, 1996, Sturbridge, Massachusetts.
- Beggan, J., & Allison, S. *To thine own self be true. All others pay cash. Self-enhancement biases in judgments of own and others' deceptions* . Paper presented at the Society of Southeastern Social Psychologists Annual Convention, November, 1996, Virginia Beach, Virginia.
- Allison, S. T. *The McClintockian perspective in social psychology: The next 50 years* . Invited Address, The McClintock Conference, March, 1996, Santa Barbara, California.
- Dent, J., Allison, S., Bradshaw, C., Gibbons, M., & Johnson, K. *Self-serving outcome-biased inferences* . Paper Presented

at the Annual Meeting of the Southeastern Psychological Association, April, 1997, Atlanta, Georgia.

Reese, C., & Allison, S. T. *Affective consequences of social comparisons among cooperative and competitive individuals*. Paper Presented at the Annual Meeting of the Southeastern Psychological Association, April, 1997, Atlanta, Georgia.

Allison, S. T. *Human foible as friend or foe: The cognitive coaxing of pro-social behavior*. Symposium Presentation at the 20th Annual Meeting of the Society of Southeastern Social Psychologists, November, 1997, Research Triangle Park, North Carolina.

Dent, J., Crawford, N., Hunt, U., McKiernan, B., & Allison, S. *The social comparison of victimization*. Paper Presented at the 20th Annual Meeting of the Society of Southeastern Social Psychologists, November, 1997, Research Triangle Park, North Carolina.

Orem, K., Harlan, C., Allison, S., & Beggan, J. *Metaphor-driven systematic processing of persuasive messages*. Paper Presented at the Annual Meeting of the Southeastern Psychological Association, March, 1998, Mobile, Alabama.

Beggan, J. K., & Allison, S. T. *Convergent evidence for the mere ownership effect*. Paper Presented at the Annual Meeting of the Southeastern Psychological Association, March, 1998, Mobile, Alabama.

Allison, S. T. *Metaphorical representations of persons*. Paper Presented at the Annual Meeting of the Society of Experimental Social Psychologists, October, 1998, Lexington, Kentucky.

Harlan, C. B., Allison, S. T., & Kleiner, J. S., *High and humble: Impressions of individuals practicing tactical and genuine humility*. Paper Presented at the 21st Annual Meeting of the Society of Southeastern Social Psychologists, November 1998, Athens, Georgia.

Eylon, D., & Allison, S. T. *Sharing ambiguous information: U.S. findings and the need for cross-cultural investigation*. Paper presented at the 24th Annual Meeting of the European Business Academy, December, 1998, Jerusalem, Israel.

Allison, S. T. *Resource dilemmas in groups*. Invited Address, Group and Organizational Dynamics Conference, February 1999, Richmond, Virginia.

Harlan, C. B., Kleiner, J., Keller, V., & Allison, S. T. *On being both 'high' and 'humble': Impressions of individuals displaying humility tactics*. Paper presented at the Annual Meeting of the Southeastern Psychological Association, March, 1999, Savannah, Georgia.

Beggan, J. K., & Allison, S. T. *Self-processes associated with decisions to have cosmetic surgery*. Paper presented at the Annual Meeting of the Southeastern Psychological Association, March, 1999, Savannah, Georgia.

Kleinman, R., Sandford, M., Allison, S., & Beggan, J. *Self-serving biases in judgments about cosmetic surgery*. Paper presented at the Annual Meeting of the Southeastern Psychological Association, March, 2000, New Orleans, Louisiana.

Duggan, K., & Allison, S. *Love is a story: The preference for feminine romantic metaphors*. Paper presented at the Annual Meeting of the Southeastern Psychological Association, March, 2000, New Orleans, Louisiana.

Allison, S. T., & Eylon, D. *The death positivity bias and posthumous impressions of leaders*. Paper presented at the Psychology and Leadership conference, August 2000, Northwestern University, Evanston, Illinois.

Allison, S. T., & Eylon, D. *Principles of posthumous impression formation*. Invited Address, Annual Meeting of the Person Memory Interest Group, October 2000, Helen, Georgia.

Allison, S. T., & Eylon, D. *Principles of posthumous impression formation*. Paper presented at the Annual Meeting of the Society of Experimental Social Psychology, October 2000, Atlanta, Georgia.

Allison, S. T., Eylon, D., Bachelder, J., Breiner, E., & Myers, S. *Death becomes her: Posthumous impression formation of target individuals*. Paper presented at the Annual Meeting of the Society for Personality and Social Psychology, February 2001, San Antonio, Texas.

Allison, S. T. *The death positivity bias in impression formation*. Paper presented at the Annual Meeting of the Society of Experimental Social Psychology, October 2001, Spokane, Washington.

Allison, S. T., & Beggan, J. K. *The construction of men's identities*. Paper presented at the Annual Meeting of the Men's Studies Association, March 2002, Nashville, Tennessee.

Beyenbach, J., Clements, C., & Allison, S. T. *Hair today, gone tomorrow: Gender differences in attitudes and behaviors toward hair*. Paper presented at the Annual Meeting of the Men's Studies Association, April 2003, Nashville, Tennessee.

- Clements, C., Beyenbach, J., & Allison, S. T. *The derogation of males in stereotypically feminine occupational roles*. Paper presented at the Annual Meeting of the Men's Studies Association, April 2003, Nashville, Tennessee.
- Markus, M.J., Allison, S.T., & Eylon, D. *Why we root for the underdog: Initial findings and insights*. Paper presented at the Annual Meeting of the Midwestern Psychological Association, May 2003, Chicago, Illinois.
- Allison, S. T., Eylon, D., & Beggan, J. *The frozen in time effect in evaluations of the dead*. Paper presented at the Annual Meeting of the Society for Personality and Social Psychology, January 2004, Austin, Texas.
- Markus, M.J., McGuire, H., Allison, S.T., & Eylon, D. *Why we root for the underdog: A Social Identity Approach*. Paper presented at the Annual Meeting of the Society for Personality and Social Psychology, January 2004, Austin, Texas.
- Allison, S.T., Beggan, J. K., Dyjak, K., & Hindle, S. *Ronald Reagan and the Death Positivity Bias: The Gipper and Posthumous Impression Formation Phenomena*. Paper presented at the Annual Meeting of the American Culture Association, March 2005, San Diego, California.
- Allison, S.T., Beggan, J. K., & Hindle, S. *From Israel-Palestine to Hertz-Avis: Biased Media Portrayals of the Underdog Phenomenon*. Paper presented at the Annual Meeting of the American Culture Association, April 2006, Atlanta, Georgia.
- Allison, S.T., Beggan, J. K., & Heilborn, J. *The Construction of the Male Identity in Viva Magazine: An Historical Case Study*. Paper presented at the Annual Meeting of the American Culture Association, April 2007, Boston, Massachusetts.
- Allison, S.T. *The Messickization of Social Dilemma Research: A Tribute To the Legacy of David M. Messick*. Invited Address, the Annual International Conference on Social Dilemmas, June 2007, Seattle, Washington.
- Allison, S. T. *Seminal Theoretical and Empirical Contributions of David Messick to the Field of Social Interdependence*. Invited Address, David Messick Tribute Meeting, September 2007, Santa Barbara, California.
- Beggan, J. K., Allison, S. T., & Heilborn, J. *The Performance of Hegemonic Masculinity in Ballroom Dancing Movies*. Invited Address, American Men's Studies Association, April, 2008, Winston-Salem, North Carolina.
- Allison, S. T. & Burnette, J. *The Little Engine That Could: Believing You Can Buffers Underdog Motivation Deficits*. Paper presented at the Annual Meeting of the Society for Personality and Social Psychology, February 2009, Tampa, Florida.
- Burnette, J., Allison, S. T., Davis, A., & Stone, H. *The Little Engine That Could: Believing You Can Buffers Underdog Motivation Deficits*. Paper presented at the Annual Meeting of the Eastern Conference on the Teaching of Psychology, June 2009.
- Allison, S. T., Beggan, J.K., & Waligura, M. *From Underdog to Top Dog: Changes in Evaluations of Competitively Disadvantaged Individuals*. Paper presented at the Annual Meeting of the Society for Personality and Social Psychology, January 2010, Las Vegas, Nevada.
- Pratt, E., Allison, S. T., Beggan, J. K., & Koval, E. *Explaining the Obesity Epidemic: Distortions in Estimates of Caloric Intake and Expenditure*. Paper presented at the Annual Meeting of the Society for Personality and Social Psychology, January 2011, San Antonio, Texas.
- Allison, S. T., Fischer, B., & Hensel, A. *A Categorical and Semantic Differential Analysis of Cognitive Conceptions of Heroes and Villains*. Paper presented at the Annual Meeting of the Society for Personality and Social Psychology, January 2012, San Diego, California.
- Allison, S. T., & Hensel, A. *Heroism, Leadership, and Heroic Leadership: Conceptual Distinctions and Integration*. Paper presented at the Annual Meeting of the Society for Personality and Social Psychology, January 2013, New Orleans, Louisiana.
- Darsie, J., & Allison, S. T. *Maverick Leadership: Implicit Theories and Lay-Conceptions of Categorical Structure*. Paper presented at the Annual Meeting of the Society for Personality and Social Psychology, January 2013, New Orleans, Louisiana.
- Allison, S. T. *The Psychology of Heroism*. Invited address at the First Annual Hero Round Table Conference, November 2013, Flint, Michigan.
- Cecilione, J., & Allison, S. T. *A Social Influence-Based Taxonomy of Heroism*. Paper presented at the First Annual Hero Round Table Conference, November 2013, Flint, Michigan.
- Allison, S. T. *What is Your Mission in Life? Using the Hero Journey to Accomplish Your Life Purpose*. Invited Workshop at the Second Annual Hero Round Table Conference, September 2014, Flint, Michigan.

Gleckel, E. & Allison, S. T. *Movie Heroes: A Classification Scheme of Seven Hero Types* . Paper Presented at the Second Annual Hero Round Table Conference, September 2014, Flint, Michigan.

Rodriguez, Y. & Allison, S. T. *Three Kings: How Elvis, the Champ, and MLK, Jr. Transformed American Society* . Paper Presented at the Second Annual Hero Round Table Conference, September 2014, Flint, Michigan.

Cecilione, J. & Allison, S. T. *The Immortality of Morality: How Contemplating Mortality Affects Morality* . Paper Presented at the Second Annual Hero Round Table Conference, September 2014, Flint, Michigan.

Allison, S. T. *Heroes Transform and Harmonize Us* . Invited Address, Hero Round Table Conference, November 2015, Geelong, Australia.

Allison, S. T. *The Rise and Coalescence of Heroism Science* . Keynote Address, The Rise and Future of Heroism Science – A Cross-Disciplinary Conference, July 2016, Perth, Australia.

Allison, S. T. *Heroism and Heroic Leadership: Current Understanding and Future Research* . Symposium presentation, American Psychological Association, August 2017, Washington DC.

Efthimiou, O., Allison, S. T., & Magladry, M. *Everyday Hero: Reimagining the Self Through Heroic Identity, Branding and Activism* . Paper Presented at Annual Conference, Bridging Gaps: National Identity in Persona, Branding and Activism, December, 2017, Perth, Australia.

Allison, S. T. *Heroic Dissent: How Leaders Instruct Followers in Rebellion and Conformance* . Paper Presented at the International Study of Leadership Conference, December, 2017, Richmond, Virginia.

Allison, S. T. *Donald Trump as Puer Aeternus: A Heroic Leadership Dynamic Analysis* . Paper Presented at the International Study of Leadership Conference, December, 2017, Richmond, Virginia.